

## Trusco Nakayama Corporation Fiscal Year Ending December 2026 Monthly sales results

### (Non-consolidated) Net sales by sales segment

(Unit: million yen,%)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Factory route	<b>2026</b>	<b>16,785</b>	<b>17,847</b>	<b>22,374</b>										<b>56,957</b>
	2025	15,793	17,109	20,379										53,281
	YoY change	+ 6.0	+ 4.3	+ 9.8										+ 6.9
	Plan ratio	+ 1.6	△ 0.6	+ 1.2										+ 0.8
e-business route	<b>2026</b>	<b>6,785</b>	<b>6,849</b>	<b>8,377</b>										<b>22,012</b>
	2025	5,707	6,045	6,792										18,545
	YoY change	+ 18.9	+ 13.3	+ 23.3										+ 18.7
	Plan ratio	+ 5.4	+ 3.2	+ 10.0										+ 6.4
Home center route	<b>2026</b>	<b>2,043</b>	<b>2,254</b>	<b>2,831</b>										<b>7,130</b>
	2025	2,131	2,019	2,435										6,586
	YoY change	△ 4.1	+ 11.7	+ 16.3										+ 8.3
	Plan ratio	△ 8.1	+ 0.4	+ 5.7										△ 0.2
Overseas route	<b>2026</b>	<b>221</b>	<b>188</b>	<b>226</b>										<b>636</b>
	2025	183	164	205										553
	YoY change	+ 20.9	+ 14.4	+ 9.9										+ 14.9
	Plan ratio	+ 22.5	+ 3.5	△ 2.5										+ 7.0
[Total]	<b>2026</b>	<b>25,786</b>	<b>27,140</b>	<b>33,810</b>										<b>86,736</b>
	2025	23,815	25,338	29,813										78,966
	YoY change	+ 8.3	+ 7.1	+ 13.4										+ 9.8
	Plan ratio	+ 1.9	+ 0.4	+ 3.6										+ 2.1

	Days	19	18	21	21	18	22	22	20	19	21	19	22	242
Number of business days	YoY change	+ 0	+ 0	+ 1	+ 0	△ 2	+ 1	+ 0	+ 0	△ 1	△ 1	+ 1	+ 0	△ 1

### Net sales per day

(Unit: million yen,%)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Total	<b>2026</b>	<b>1,357</b>	<b>1,507</b>	<b>1,610</b>										<b>1,495</b>
	2025	1,253	1,407	1,490										1,385
	YoY change	+ 8.3	+ 7.1	+ 8.0										+ 7.9

### (Non-consolidated) Net sales results by department and comparison with the same month of the previous year

(Unit: million yen,%)

	Year	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Total
Cutting tools	<b>2026</b>	<b>783</b>	<b>828</b>	<b>957</b>										<b>2,568</b>
	2025	702	756	824										2,283
	YoY change	+ 11.5	+ 9.4	+ 16.1										+ 12.5
Production processing tools	<b>2026</b>	<b>1,875</b>	<b>2,080</b>	<b>2,453</b>										<b>6,410</b>
	2025	1,810	1,940	2,312										6,063
	YoY change	+ 3.6	+ 7.2	+ 6.1										+ 5.7
Construction Supplies	<b>2026</b>	<b>3,043</b>	<b>3,262</b>	<b>3,851</b>										<b>10,156</b>
	2025	2,852	2,988	3,397										9,238
	YoY change	+ 6.7	+ 9.1	+ 13.4										+ 9.9
Work Supplies	<b>2026</b>	<b>4,674</b>	<b>4,780</b>	<b>5,855</b>										<b>15,309</b>
	2025	4,382	4,495	5,015										13,893
	YoY change	+ 6.7	+ 6.3	+ 16.7										+ 10.2
Hand tools	<b>2026</b>	<b>4,354</b>	<b>4,554</b>	<b>5,573</b>										<b>14,482</b>
	2025	4,119	4,453	5,177										13,749
	YoY change	+ 5.7	+ 2.3	+ 7.6										+ 5.3
Environmental safety Supplies	<b>2026</b>	<b>4,838</b>	<b>5,167</b>	<b>6,691</b>										<b>16,697</b>
	2025	4,416	4,669	5,613										14,699
	YoY change	+ 9.6	+ 10.7	+ 19.2										+ 13.6
Logistics/StorageSupplies	<b>2026</b>	<b>2,434</b>	<b>2,561</b>	<b>3,195</b>										<b>8,190</b>
	2025	2,319	2,447	3,021										7,788
	YoY change	+ 5.0	+ 4.7	+ 5.7										+ 5.2
LaboratorySupplies	<b>2026</b>	<b>1,000</b>	<b>1,070</b>	<b>1,341</b>										<b>3,412</b>
	2025	949	976	1,153										3,079
	YoY change	+ 5.4	+ 9.6	+ 16.3										+ 10.8
Office Supplies/Storage	<b>2026</b>	<b>2,616</b>	<b>2,671</b>	<b>3,673</b>										<b>8,961</b>
	2025	2,134	2,458	3,134										7,727
	YoY change	+ 22.6	+ 8.7	+ 17.2										+ 16.0
Other Products	<b>2026</b>	<b>163</b>	<b>163</b>	<b>217</b>										<b>545</b>
	2025	128	152	161										442
	YoY change	+ 27.5	+ 7.3	+ 34.8										+ 23.2
[Total]	<b>2026</b>	<b>25,786</b>	<b>27,140</b>	<b>33,810</b>										<b>86,736</b>
	2025	23,815	25,338	29,813										78,966
	YoY change	+ 8.3	+ 7.1	+ 13.4										+ 9.8

※Since the December 2022 fiscal year, we have applied the Accounting Standard for Revenue Recognition (ASBJ Statement No. 29) and related standards.